

MARKETING COMMUNICATION PLANNER

1. Describe your **target**: _____

2. Describe the **need**: _____

3. Choose the **vehicle** and explain your choice: _____

4. Describe your strategy to **capture attention**: _____

5. Describe your strategy to **maintain attention**: _____

6. Describe the **thoughts** you intend to stimulate: _____

7. Describe the **emotions** you intend to stimulate: _____

8. Describe the **action** you intend to motivate: _____

